

Accipiter News

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Annual RIMS Conference Issue

Welcome to the latest Accipiter Information Services newsletter. AIS provides professional information technology services and software to customers in the insurance industry. Whether you need web based applications, an "out of the box" RMIS or related services, AIS consultants can provide a quick and professional solution.



AIS is proud to announce that it will exhibit its offerings at the Risk and Insurance Management Society (RIMS) conference in Philadelphia. Please stop by and check out the latest products and services offered by our company. If you want more information call AIS us at (412) 835-0345. **See you at booth number 2155!**

INSIDE THIS ISSUE:

RIMS 2005	1
Success Story	1
Bluehawk™	1
Why Web RMIS?	2
Contact US	2

Bluehawk RMIS

We offer our own *Bluehawk™* RMIS which is a full featured entirely new Web-based Risk Management information System.

All development was done locally by our personnel that offer a wealth of experience in insurance claims systems and information technology. *Bluehawk™* is not an old system that is configured to run on the Web but a new one built from the ground up to take advantage of the latest in Microsoft .NET technology that requires only a minimal technology investment.

The system is designed to be used by the non-technical user. We can get your data from various sources then convert, consolidate, scrub and store it

on our secured hosting site. After this process is completed you can access your data anywhere there is an Internet connection! You can also enter your data manually on *Bluehawk's* data entry pages if you wish.



Another AIS Success Story

Letter from a satisfied client...

"We have only been an AIS client since January 2005 but I felt compelled to let you know how pleased we are with our relationship with Accipiter Information Services."

"As you know, we contracted with AIS for the design and implementation of a custom web reporting application to be used by approximately ninety-five employers in a group self-insurance program. The required timeframe for design, testing and launching of this custom application was very tight based on commitments we had made. Despite the complexity of this project and limited development period, the AIS staff was able to deliver the application within this timeframe. "

"Your staff very quickly delivered a prototype application and then worked with us on modifications until the finished application was available. Sometimes, a client does not clearly describe the project specifications and this can result in subsequent client initiated modifications. We are most appreciative of the time your staff spent in helping us with these subsequent modifications. I believe the AIS prior experience in the brokerage and risk management fields together with its' information systems expertise gives AIS an edge in understanding the needs of the insurance community."

"Please accept my thanks for AIS's role in helping us meet our business goals. We do look forward to working with you and your staff on additional projects in the near future."

Walter T. Hannigan - Vice President ,Claims Consolidated Risk Services, Inc.



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Why a Web based RMIS?

Based on our experience over the past ten years, most of the time and money spent on a successful system is in behalf of installation and training. As personal computer software became more sophisticated it just made installations more difficult. After all was said and done the customer ended up with just a windows based clone of an old character based system.

Client server platforms compounded the problem with the high cost of installation, training, support and maintenance.

Fortunately with the expansion and popularity of the Internet and World Wide Web we can offer a truly remarkable system to the customer with us taking on the installation and maintenance chores. All this while making your decision support information available 24/7 accessible from anywhere around the world.

AIS offers its affordable RMIS portal.

Check out the details inside!